

# Medigap Life Triples Medicare Sales Revenue

## RESULTS

### ISSUES

- Dialer downtime and call placement issues
- Over 25% of DIDs labeled as spam
- 10% of calls leaked to voicemail

### SOLUTIONS

- Powerful predictive dialer with best-in-class uptime
- Comprehensive caller ID reputation management
- Gold-standard voicemail detection accuracy

↑ **300%**  
revenue growth over 1 year

↑ **60-80%**  
contact rates increase

↓ **60%**  
fewer DIDs labeled as spam  
> 25% to <10%

### PRIOR DIALERS

- VICIdial
- ChaseData (now DialedIn)



*Convoso is an excellent dialing platform...We saw an increase in contact rates and an improvement in our call quality issues and uptime. All of that is critically important when you're running at scale with 500 users."*

**Sean Chapman**

Chief Technology Officer



Medigap Life is a leading insurance brokerage company specializing in affordable Medicare Health Plans.